

Richard T. Surrington

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OPERATIONS / PRODUCTION / PLANT MANAGEMENT

SUMMARY OF QUALIFICATIONS

Impressive, results-producing management career spanning six years in production operations for top-flight corporation, with consistent contributions to increased production, quality, performance, and profitability. Strong and decisive operations leader with excellent analytical, organizational, team building, and planning skills. Customer-driven, team-focused approach to project and operations management. Maintain uncompromising focus on high quality standards and bottom-line profit improvement.

Core Skills and Competencies:

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| <input type="checkbox"/> Quality Assurance Management | <input type="checkbox"/> Safety Standards/Compliance | <input type="checkbox"/> Project Management |
| <input type="checkbox"/> Lean Manufacturing Practices | <input type="checkbox"/> Facilities/Operations Relocation | <input type="checkbox"/> Operations Improvement |
| <input type="checkbox"/> Process Simplification & Redesign | <input type="checkbox"/> Turnaround Management | <input type="checkbox"/> Workflow Planning |
| <input type="checkbox"/> GMP Guidelines and Procedures | <input type="checkbox"/> Planning Systems Development | <input type="checkbox"/> Cost Control Strategies |
| <input type="checkbox"/> Yield Variances Control | <input type="checkbox"/> Organizational Development | <input type="checkbox"/> Problem Resolution |
| <input type="checkbox"/> Team Training & Building | <input type="checkbox"/> Technology Implementation | <input type="checkbox"/> Budget Management |
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PROFESSIONAL EXPERIENCE

XYZ CORPORATION, Brazil, Trenton, NJ

1995 – Present

Distinguished record of fast-track promotion and achievement with this multi-million dollar industry leader in the pet food market with over 40,000 worldwide retail outlets. Demonstrated ability to fulfill corporate profit and organizational development goals, train and lead workforce to continual performance gains, and direct change to ensure work efficiency and improvement in all manufacturing functions.

DIRECTOR OF OPERATIONS, BRAZIL MANUFACTURING FACILITIES (1998– Present)

Promoted to drive business growth initiatives for two facilities in Brazil (representing largest global rawhide manufacturer and U.S. importer), with full responsibility for nine production departments, seven divisions covering service, QA, engineering, and HR functions, and workforce totaling over 1,000. Challenged to implement manufacturing culture in line with corporate revenue and profit goals while delivering continuous improvements in processes, technology, expansion, and workforce development.

Selected Accomplishments:

- Planned, designed, and implemented cGMP Quality Control and Assurance systems within each department that reduced customer complaints **90%** and fueled breakthrough gains in process efficiency.
- Developed and instituted HAACP food safety and industrial hygiene programs in both facilities that preserved **\$75 million** in sales through systematic elimination of potential for contaminating agents.
- Transitioned facilities to profitability by implementing micro- and macro-level improvement projects covering all core production objectives and generating **\$4.4 million** in savings over four-year period.
- Formulated and delivered capital budget strategies used to increase production and expansion while maintaining compliance; boosted investment between 1998 and 2001 totaling **\$6.4 million**.
- Directed high-priority projects addressing raw materials shortage in 2000 due to livestock health problems; maintained product quality through collaboration with R&D and government agencies.

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*Professional Experience Continued***OPERATIONS CONSULTANT / SENIOR CATEGORY PLANNER (1997 – 1998)**

Designated with special international assignment for Pet Products to assist management in planning, designing, and implementing transfer of all Purchase Complete items from the Orient to in-house manufactured production within three facilities in Brazil; reported directly to Executive Vice President of Manufacturing. Maintained all Senior Planner duties while on assignment.

Selected Accomplishments:

- Played key role in transition efforts for Rawhide Category operations through capacity review, planning, and implementation, leading to savings of **\$9 million**.
- Created and executed plan to reduce future months inventory supply by 1½ months over 11-month period while maintaining **98%** in-stock customer service level, resulting in **\$6 million** decrease.
- Forged solid communications with Customer Services, Planning U.S.A., Marketing, Sales, and Distribution divisions; worked with departments to deplete obsolete inventory level of **\$2.5 million**.

SENIOR CATEGORY PLANNER (1995 – 1997)

Advanced to Senior Planner position based on performance review and strong strategic planning capabilities. Held full responsibility for planning, sales forecasting, scheduling, materials management, new product launches, manufacturing, purchasing, overseas transportation, and workforce training. Directed merger of existing category in Orient plus acquisition with facilities in Brazil (3) and the United States (1).

Selected Accomplishments:

- Maintained direct involvement with Manufacturing operations in transfer of production locations from New York to New Jersey facility, reducing high labor/overhead costs and producing additional assets.
- Teamed with marketing specialists to conceptualize, develop, and introduce new Rawhide product lines while reducing number of SKUs within new lines from **500** to **200**.
- Oversaw all hiring, training, and management of junior planners, leading team members to accurate performance in order tracking, verification, analysis, troubleshooting, and fulfillment indicators.
- Ensured on-time, on-budget delivery from key vendor in the Orient, corresponding with overseas contacts to guarantee service level and establishing safety stocks to correlate with delivery lead-times.
- Managed category to **\$50 million** in annual sales through improvement and efficiency initiatives.

EDUCATION & TRAINING**B.S., Economics**

Princeton University, Trenton, NJ (1994)

Professional Development Courses:

Empowerment/Team Building Training
Quality Management Training
Executive Management Training

